

# OWASP Foundation's Strategic Plan



## Executive Summary

The OWASP Foundation stands at a critical juncture in its evolution. While OWASP has established itself as a recognized name in software security, the organization must now transition from being merely present in the security community to being genuinely transformative. This strategic plan articulates a comprehensive vision for how OWASP will achieve its ultimate goal:

**A world with no more insecure  
software**

OWASP 25 years of open source security

The challenge before us is substantial. Software vulnerabilities continue to proliferate despite decades of security awareness, and the software security field remains fragmented, under-resourced, and often disconnected from the broader software development community. OWASP's unique position as a global, open, vendor-neutral organization gives it both the responsibility and the opportunity to address these systemic challenges. This strategy outlines how we will leverage that position to create lasting change through five interconnected strategic areas, each essential to our mission and each reinforcing the others.



# Foundation: Vision, Mission, and Strategic Context

## Our Vision: No More Insecure Software

This vision is deliberately ambitious because the problem demands nothing less. Insecure software costs organizations billions of dollars annually, compromises personal privacy, undermines critical infrastructure, and erodes trust in digital systems. The vision of "no more insecure software" is not naive idealism, but rather a north star that guides our strategic choices and resource allocation. Every initiative, every project, and every program must ultimately contribute to this fundamental goal.

## Our Mission: The Global Open Community Powering Secure Software

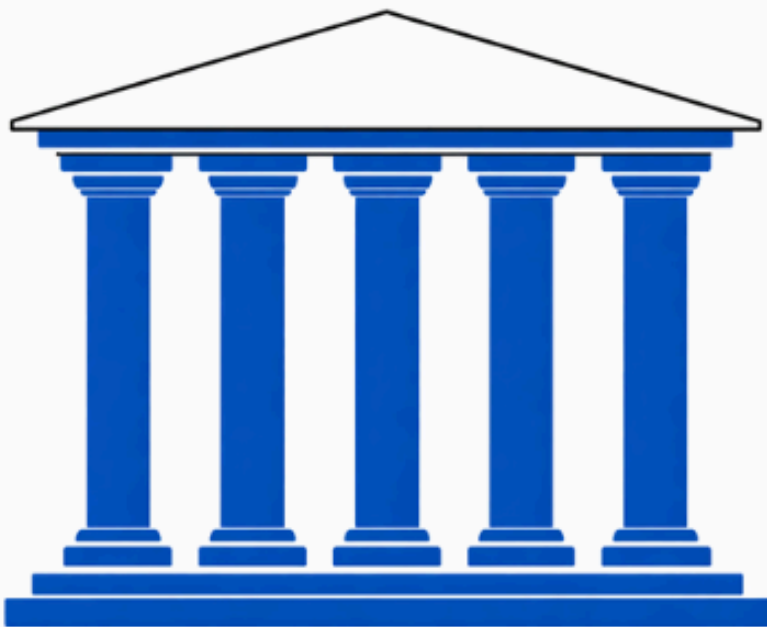
OWASP's mission recognizes that achieving our vision requires a specific approach. We are not a commercial vendor selling proprietary solutions, nor are we a government agency imposing regulations. Instead, we are a community-powered organization that creates change through education, tools, and collaboration. This model is our strategic advantage.

By remaining open and vendor-neutral, we can bring together diverse stakeholders who might otherwise never collaborate. By focusing on practical tools and education rather than abstract principles, we ensure our work has a real-world impact. By operating globally while maintaining local relevance, we can address both universal security challenges and region-specific needs.



# Strategic Framework

Over the last few years, successive OWASP Boards and OWASP Foundation staff have distilled OWASP's strategy into five strategic areas that together address the full spectrum of software security challenges:



## Fundraising

Securing financial resources to sustain organizational activities



## Global Collaboration

Fostering inclusive collaboration among diverse stakeholders



## Awareness and Education

Providing security education and training programs



## Policy and Regulation

Shaping security requirements through regulatory engagement



## Risk Reduction

Developing open-source tools and research to advance security



# Strategic Area One: Fundraising

OWASP's ability to execute its mission depends fundamentally on financial resources. Without sustainable funding, the organization cannot hire staff, support projects, offer training, conduct research, or provide the infrastructure that enables community collaboration. The fundraising strategy creates diversified revenue streams that together provide the resources necessary to execute the strategic plan while reducing dependence on any sole source that might create vulnerability or constrain independence.

## The Strategic Imperative of Financial Sustainability

Financial sustainability is not merely an operational concern but a strategic necessity. Organizations dependent on a single funding source face existential risk if that source disappears or imposes conditions incompatible with the mission. Organizations with insufficient resources cannot invest in strategic priorities, respond to emerging opportunities, or weather unexpected challenges. Organizations without financial reserves operate in perpetual crisis mode, making reactive short-term decisions rather than strategic long-term investments. OWASP's fundraising strategy addresses these risks by creating multiple complementary revenue streams that together provide robust, sustainable funding aligned with organizational values and mission.

## Revenue Stream Diversification

The fundraising strategy pursues multiple distinct revenue categories, each chosen for its alignment with OWASP's mission and its potential to generate substantial, sustainable income without compromising organizational independence or values.

**Grants from foundations and government agencies** offer opportunities to fund specific projects or initiatives aligned with grantor priorities. Many foundations specifically seek to fund open-source security tools or educational programs, making them natural alignment partners for OWASP. Government agencies increasingly recognize that supporting open-source security infrastructure serves public interests by improving overall security posture. The challenge with grants lies in the significant effort required to identify opportunities, prepare competitive proposals, fulfill reporting requirements, and deliver promised outcomes. However, successful grants can provide substantial funding for

activities that might otherwise be difficult to support, while also building relationships with influential funders and validating OWASP's approach through third-party endorsement. Grant strategy must balance the effort required against potential returns while ensuring that pursuing grants does not distort organizational priorities toward funder interests rather than community needs.



**Corporate supporter programs** provide substantial revenue while building strategic partnerships. Companies benefit from association with OWASP's brand, access to community talent, visibility for their security investments, and influence on directions that affect their interests. OWASP benefits from corporate financial support, potential employee volunteer time, and relationships that facilitate project adoption and sustainability. The strategic value of corporate supporters extends beyond direct revenue. Corporate partners often become project adopters, providing real-world testing and feedback that improves quality. They employ community members, creating career pathways that sustain volunteer participation. Corporate supporter strategy must balance revenue generation with mission integrity, ensuring that corporate involvement enhances rather than compromises OWASP's vendor neutrality and community focus.

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*“Understanding and connecting with the AppSec community is crucial to our success as an application security platform. There's nowhere better than OWASP events, from meetups to global conferences - for engaging directly with practitioners and leaders in genuine conversations. Partnering with OWASP is a key part of our strategy.”* — **Jenn Gile, Head of Community at Endor Labs**

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**A for-profit corporate entity** wholly owned by the OWASP Foundation represents a strategic approach to revenue diversification while maintaining mission alignment. This independent corporation, with its own board and leadership structure operating autonomously from the foundation, would establish multiple business units focused on commercial services that complement OWASP's open-source mission. The primary revenue-generating activities would include commercial hosting and support services for production and flagship OWASP projects. Additionally, the entity would offer professional assessment services based on OWASP frameworks such as ASVS, AISVS, and OWASP SAMM, delivering independent verification and maturity assessments that organizations need for compliance, due diligence, and security program validation.

**Certification programs** would also fall under this entity's purview, providing credential validation and professional development pathways, though these represent a complementary offering rather than a primary revenue driver. This structure creates clear separation between the foundation's nonprofit community mission and commercial activities, allows the entity to compete effectively in commercial markets without compromising the foundation's tax-exempt status, generates sustainable revenue streams that flow back to support the foundation's core mission, and provides professional service options for organizations that need commercial relationships while keeping core projects and knowledge freely available to all.



**Donation programs**, whether project-specific, chapter-specific, or general, provide flexible funding that enables OWASP to support initiatives that might not generate commercial interest or qualify for grants. Individual donors often have a deep personal commitment to OWASP's mission and appreciate opportunities to contribute financially, even if they cannot contribute time.

One area that is ripe for development is that of the Industry Advisory Council. The OWASP Foundation's Corporate Relations may end up offering a seat on the Industry Advisory Council as a benefit to top-tier sponsors, providing them with structured visibility into the organization's technical direction without granting decision-making authority. This model creates a sustainable revenue opportunity by aligning sponsorship value with meaningful, but appropriately bounded, engagement in the organization's mission.



**Event sponsorship** provides a recurring revenue opportunity. Sponsors value the visibility, relationship-building, and brand association that come from supporting well-attended, well-regarded conferences.

Conference sponsorship at multiple tiers allows companies to engage at levels appropriate to their budgets and goals while maximizing total sponsorship revenue. Chapter meetings and regional conference sponsorships provide similar benefits on a smaller scale while supporting local community development.



**Membership fees** provide recurring, predictable revenue that enables confident long-term planning. Unlike project-specific grants or event-specific sponsorships, membership revenue can help support general operations, staff salaries, and infrastructure investments that benefit the entire organization. The key to successful membership programs lies in ensuring that members receive sufficient value to justify renewal while keeping the program administratively sustainable.

*“Becoming an **OWASP member** allows me to actively contribute to the global direction of application security, specifically threat modelling, while connecting with a community of industry leaders who share the same passion. Membership strengthens my work in threat modelling and secure-by-design by giving me access to related OWASP projects that will bring opportunities to collaborate, speak, and influence best practices in those fields.” - Paul Spruce*





**Sales from training programs, conference tickets, merchandise, and trademark licensing** provide additional revenue. These activities serve dual purposes: they generate revenue while also advancing strategic objectives. Training sales provide income while educating more people. Conference ticket sales support event costs while ensuring attendees have some financial stake that increases engagement likelihood.

This diversified funding model reduces risk by ensuring that organizational sustainability does not depend on any single revenue source. It creates resilience against economic downturns, changes in funder priorities, or challenges in particular revenue categories. It enables mission-driven decision-making rather than forcing choices based purely on commercial considerations. Most importantly, it provides the financial foundation necessary to execute the strategic plan and achieve meaningful impact.



## **Strategic Area Two: Global Collaboration and Community Building**

The second strategic area recognizes a fundamental truth about security: it is a human challenge that requires human solutions. Technical tools and processes matter, but they only succeed when implemented by engaged, knowledgeable people working together effectively. OWASP's greatest asset is not any single project or tool but rather the global community of security professionals, developers, researchers, policymakers, and practitioners who contribute their time and expertise to advancing software security.

However, this community faces significant challenges. Many talented individuals remain disconnected from OWASP because they don't see how they fit in or simply don't know how to get involved. The security field continues to struggle with diversity issues, limiting both the breadth of perspectives we bring to security challenges and the talent pool available to address them. Geographic and economic barriers prevent many who could benefit from OWASP's resources from accessing them. These are not just social or ethical concerns; they are strategic vulnerabilities that limit our effectiveness and impact.

## Building Strong Local Communities with Global Reach



OWASP chapters represent the organization's most direct connection to practitioners around the world. Yet many chapters struggle with inconsistent support and limited resources. The chapter strategy addresses these challenges by recognizing that effective local communities require both autonomy and support. Chapters need freedom to adapt to local contexts, but they also need clear policies, comprehensive handbooks, and practical resources to operate effectively.

Chapters serve as the primary entry point for most OWASP participants. They provide regular touchpoints for learning and networking, create local leadership opportunities, adapt global OWASP resources to regional contexts, and build grassroots support that sustains the broader organization. Strong chapters create a positive cycle: more local activity draws in more participants, enabling bigger programs, increasing visibility and impact, and attracting even more people.

The focus on underserved regions, particularly areas where software security expertise is growing rapidly but community infrastructure remains underdeveloped, reflects a strategic imperative. As software development becomes increasingly global, security approaches that work in one region may not translate directly to other contexts. By supporting chapter development in diverse regions, we ensure OWASP's knowledge and tools reflect global perspectives and remain relevant across different technical, regulatory, and cultural environments.



## Creating Catalysts for Change Through Strategic Events

OWASP events serve multiple strategic purposes that justify significant organizational investment. First, they offer highly targeted opportunities for education, enabling us to reach hundreds or thousands of people with current security knowledge in a matter of days. Second, they facilitate the networking and relationship-building that sustains long-term collaboration and knowledge sharing. Third, they generate visibility for OWASP projects and create opportunities for project leaders to receive feedback and recruit contributors. Fourth, they provide platforms for community connection and belonging that strengthen engagement and commitment.

The positioning of "global in scope, local in flavor" is not merely marketing language, but a strategic framework for event design. Software security principles may be universal, but their application varies significantly based on technology stacks, regulatory environments, organizational cultures, and threat landscapes. Events must balance the breadth that comes from global participation with the relevance that comes from local context.



The event attendance growth strategy recognizes that price is a significant barrier to participation for many. By offering low-cost access to leaders and free access to speakers, we acknowledge their contributions and create incentives for continued engagement. Educational pricing helps students and early-career professionals who will be tomorrow's security leaders. Scholarships address systemic inequities that prevent qualified individuals from accessing opportunities based on economic circumstances.

Persona-based conference design reflects the reality that OWASP events serve diverse audiences with unique needs, priorities, and learning styles. Developers need practical guidance on writing secure code. Security professionals need to stay current on evolving threats and tools. CISOs need strategic insights on program development and organizational change. Researchers need venues to share findings and receive feedback. Policymakers need to understand technical realities that should inform regulatory approaches. By tailoring tracks, content, and experiences to specific personas, we maximize value for each attendee type while creating natural opportunities for cross-pollination and collaboration.

## **Empowered Participation**

The strategic importance of diversity, equality, and inclusion extends far beyond compliance with social expectations or abstract notions of fairness.

Homogeneous groups consistently produce narrower thinking, miss important perspectives, and struggle with blind spots that more diverse groups avoid. In software security, these limitations can have dire consequences. Security vulnerabilities often arise from failure to anticipate how attackers might misuse or abuse systems, or how users might behave unexpectedly. A security community that lacks diversity in background, experience, and perspective is more likely to miss these threats.

This strategy addresses these issues through multiple complementary approaches. Reviewing and strengthening the Code of Conduct sends a clear message about community values and provides clear guidance for addressing problematic behavior when it occurs. Scholarships directly address economic barriers that prevent participation. Free training creates pathways for skill development without financial barriers. Alliances with diverse organizations help us reach communities we might otherwise miss and learn from groups with different perspectives and experiences. Prioritizing diverse speakers ensures that conference attendees see and hear from a broad range of voices and role models.

## **Expanding Reach Through Strategic Outreach**

Even the best resources and tools have limited impact if the people who need them most never discover them. OWASP's outreach strategy recognizes that we cannot simply wait for people to find us; we must actively reach them where they are. This requires understanding the different communities we serve, recognizing their communication preferences and gathering places, and crafting messages that resonate with their specific concerns and priorities.

The "Welcome Wagon" concept addresses a critical gap in the community experience. Many people encounter OWASP through a search for specific information or a reference to a particular project. They may find what they need at that moment, but never understand the broader organization, the many ways they could contribute, or the value they could derive from deeper engagement. By creating a structured onboarding experience that guides newcomers through contribution pathways, explains organizational structure, and helps them find their place in the community, we convert casual visitors into engaged participants.



Active outreach to developer communities represents a strategic priority because developers are the primary audience for secure coding practices and tools. Yet developers often view security as someone else's concern or as a constraint that slows their work rather than a necessary part of their craft. By meeting developers in their own space, at Python conferences, JavaScript events, and DevOps gatherings, we can build relationships, demonstrate relevance, and gradually shift perspectives. This is long-term relationship-building work that is essential for cultural change within the broader software development community.



Similarly, engaging CISOs and security leaders through venues like RSA Conference and dedicated leadership forums serves strategic purposes beyond simply increasing OWASP's visibility. These leaders make decisions about security tool adoption, training investments, and staffing priorities that directly impact whether developers, application security leaders, and practitioners use OWASP projects and resources. They also influence organizational security cultures and can serve as advocates for better security practices.

The Industry Advisory Council enhances the organization's visibility by serving as a formal touchpoint for engaging industry leaders, academic researchers, and partner communities. By leveraging the expertise and networks

of its members, the committee can open doors to new collaborations, amplify awareness of the organization's mission, and position the foundation as a trusted voice in emerging technical domains.

Outreach to policymakers and regulators represents an emerging priority as governments worldwide develop cybersecurity regulations and software security requirements. Policymakers need to understand technical realities, current practices, and implementation challenges to craft effective regulations. OWASP's vendor-neutral expertise and global perspective position us to provide valuable input that shapes regulations toward effectiveness rather than compliance theatre.

## Maintaining Ongoing Community Dialogue

A community organization's effectiveness depends on its ability to maintain ongoing communication with its members and stakeholders. The communication and feedback strategy recognizes that this requires multiple channels serving different purposes. Town halls provide forums for leadership to share updates and directions while receiving questions and concerns directly from community members. Slack enables real-time conversation and peer support. Social media extends reach and enables discovery. Blog posts allow for deeper exploration of topics and documentation of organizational thinking. AMA (Ask Me Anything) sessions create accessibility to leadership and experts. A dedicated Community Support Associate acting as a community manager ensures consistent attention to these channels and creates continuity in relationship building.

Together, these communication mechanisms serve several strategic purposes. They keep community members informed about organizational activities and directions. They provide channels for feedback that can inform strategic and tactical decisions. They create transparency that builds trust and demonstrates accountability. They facilitate peer-to-peer connections that strengthen community bonds. Most importantly, they create ongoing engagement that keeps OWASP top-of-mind and sustains participation between major events or project milestone





## Strategic Area Three: Awareness and Education

The third strategic area recognizes that tools alone cannot create secure software. People must understand security principles, recognize vulnerabilities, know how to apply security controls, and develop judgments about security trade-offs. While OWASP's projects provide valuable resources, education and training transform those resources from abstract information into applied knowledge and changed behavior.

The scale of the education challenge is enormous. Millions of software engineers design, build, and maintain systems every day, often with limited formal training in security principles. Security professionals need to stay current with rapidly evolving threats and techniques. Executives and managers make decisions about security priorities and investments, often without sufficient understanding of technical realities. Educational institutions struggle to provide practical security education due to limited faculty expertise and outdated or non-existent curricula.

OWASP's education strategy addresses these challenges by leveraging the organization's unique strengths: deep technical expertise within the community, globally recognized projects that can serve as training foundations, an established brand that lends credibility to educational offerings, and a mission-driven approach that prioritizes impact over profit. By offering diverse educational pathways that serve different learning styles, career stages, and resource constraints, OWASP can dramatically increase the number of people equipped to develop and maintain secure software.

### **Event-Based Education: Concentrated Learning and Community Connection**

OWASP events provide intensive educational experiences that are difficult to replicate through self-study. Multi-day conferences offer dozens of talks covering current threats, emerging techniques, and practical tools. Hands-on workshops provide guided practice with real-world scenarios. Training sessions deliver structured curricula covering foundational and advanced topics. Panel discussions enable learning from multiple expert perspectives.



The global AppSec conference series in the Americas, Europe, and Asia provides flagship educational events that balance broad appeal with regional relevance. These conferences serve as anchors for the OWASP education program, providing high-visibility venues for prominent speakers, opportunities for highlighting projects, and testing grounds for new educational approaches. Their global distribution ensures accessibility across time zones and regions, while recognizing that security challenges and priorities vary by region.

AppSec Days and regional events extend this model to additional locations with more focused agendas. Local chapter meetups provide monthly touchpoints for ongoing education and community connection. Together, these create a comprehensive event ecosystem that provides multiple pathways for education and engagement regardless of location or travel budget.



## **Instructor-Led Training: Expert Guidance and Interactive Learning**

While self-study plays a vital role, many people learn more effectively through instructor-led training that provides expert guidance, answers questions, clarifies confusion, and adapts to learners' needs in real time. The instructor-led training strategy recognizes this reality while acknowledging practical constraints around cost, scheduling, and accessibility.



Virtual training sessions make regular learning opportunities available without travel requirements or time away from work. While virtual delivery has limitations compared to in-person interaction, it dramatically increases accessibility for those who could not otherwise attend training. Carefully designed virtual sessions that incorporate interactive elements, break-out discussions, and hands-on exercises can provide substantial value despite format constraints.

In-person training at events takes advantage of the fact that attendees are already present and engaged. Pre-conference or post-conference training days allow those attending conferences to extend their visit for intensive skill development. Co-locating training with conferences also provides logistical efficiencies and helps instructors develop relationships with the broader community.

The trusted trainer approach balances quality control with community engagement. OWASP cultivates relationships with outstanding trainers who consistently receive positive reviews and attract strong attendance. This creates a curated pool of trainers whose quality has been validated by the OWASP Foundation through working groups, while maintaining flexibility to engage different trainers for different topics or locations. Certified trainers who have demonstrated competence through formal evaluation provide additional quality assurance for attendees making training decisions.



## Certification Programs: Validating Competence and Creating Credentials

Certifications serve multiple strategic purposes in the education ecosystem. For individuals, they provide credible credentials that validate competence to employers and clients. For organizations hiring or contracting security professionals, they provide confidence that certified individuals possess minimum competency. For OWASP, they create measurable goals that motivate learning completion, provide revenue that sustains educational programs, and establish quality standards that enhance the organization's educational reputation.

The certification strategy centers on two flagship credentials that address critical gaps in the software security profession: OWASP Certified Secure Software Developer and OWASP Certified Secure Software Architect. The OWASP Certified Secure Software Developer credential validates that developers possess essential secure coding knowledge and can apply OWASP guidance to write secure software across common vulnerability categories, recognize security anti-patterns in code, implement security controls effectively, apply threat modelling to identify security risks in features and components, and integrate security practices into their development workflows. This certification addresses the fundamental challenge that most developers receive minimal security training yet make daily decisions that determine application security posture. By providing an industry-recognized credential that validates secure coding competence, OWASP creates a pathway for developers to demonstrate security knowledge to employers while establishing a market signal that incentivizes security skill development.

The OWASP Certified Secure Software Architect certification targets senior technical professionals who design system architecture and make technology decisions with significant security implications. This certification validates that architects understand security architecture principles, can evaluate security trade-offs in design decisions, can conduct and lead threat modelling exercises to identify and mitigate architectural security risks, know how to apply OWASP frameworks like SAMM and ASVS to organizational



context and can guide teams in implementing security throughout the software development lifecycle. Both certifications leverage OWASP's extensive knowledge base, including flagship projects, threat modelling guidance, cheat sheets, and other resources as their foundation, ensuring that certified individuals can effectively apply OWASP resources in their daily work. Quality assurance processes ensure these certifications validate genuine competence through practical application rather than reliance on memorized material, while maintenance requirements keep them current as threats and technologies evolve.



## **Strategic Area Four: Policy and Regulation**

The fourth strategic area recognizes that software security is increasingly shaped by regulatory frameworks and standards requirements. Governments worldwide are developing cybersecurity regulations, data protection laws, and cybersecurity requirements that will fundamentally influence how organizations develop and deliver software, services, and AI capabilities. Industry standards bodies are establishing guidelines and best practices that shape procurement requirements and compliance expectations. OWASP's vendor-neutral expertise and global perspective position the organization to provide valuable input that shapes these regulations and standards toward effectiveness.

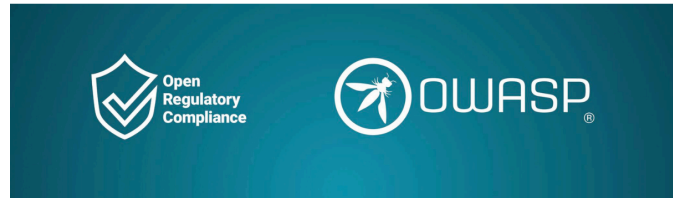
### **The Strategic Importance of Policy Engagement**

OWASP's participation in policy development ensures that regulations are grounded in technical realities rather than abstractions. Policymakers often lack deep technical expertise and may not understand implementation challenges, cost implications, or unintended consequences of proposed requirements. By providing accessible explanations of technical concepts, practical guidance on what regulations can realistically achieve, case studies demonstrating effective approaches, and constructive feedback on proposed requirements, OWASP helps shape regulations that will improve security rather than merely creating administrative burdens.

### **Engagement with Major Regulatory Frameworks**

OWASP's policy strategy focuses on major regulatory and standards initiatives that will significantly impact software security practices. The EU Cyber Resilience Act (CRA) is among the most comprehensive efforts to establish software security requirements, with implications that extend beyond European borders, given the global nature of software distribution.

The EU AI Act addresses security and safety considerations specific to artificial intelligence systems, an increasingly important domain as AI capabilities expand. The NIST Secure Software Development Framework (SSDF) provides guidance that influences both U.S. government procurement and private sector practices. Standards bodies, including ECMA International, ISO/IEC, and CEN-CENELEC develop technical standards that shape industry practices and procurement requirements.



## **Building Relationships with Policymakers and Standards Bodies**

Effective policy engagement requires sustained relationships rather than episodic interventions. Policymakers and standards body participants need to know OWASP as a reliable source of technical expertise, not just as another interest group submitting comments. Building these relationships requires consistent engagement over time, responsiveness to input requests, a willingness to explain complex technical topics in accessible language, and a demonstrated understanding of policy objectives, even when advocating for different approaches.

The strategy includes identifying key policymakers, regulators, and standards body participants who shape security policy in major jurisdictions. It includes attending relevant policy conferences and standards meetings where relationship-building occurs. It includes offering OWASP expertise for educational sessions, panel discussions, and consultative processes. It includes creating policy-oriented content that translates technical security concepts into accessible language for policy audiences.



Relationship-building also extends to other organizations engaged in security policy. Industry associations, academic institutions, civil society organizations, and other standards bodies often share OWASP's interest in effective, practical security regulations. Building coalitions around shared priorities amplifies OWASP's voice while bringing diverse perspectives that strengthen policy advocacy. These relationships can provide advance notice of emerging policy initiatives, opportunities to coordinate input, and broader networks for disseminating OWASP perspectives.

An Industry Advisory Council provides expert technical guidance to ensure the organization's projects and strategic initiatives align with industry best practices. It serves as a consultative body that strengthens technical rigor without assuming decision-making authority over project execution. The committee focuses on evaluating emerging technologies, identifying risks and opportunities, and advising the Board and staff on technical direction. Its scope is intentionally high-level, emphasizing strategic insight rather than operational oversight. Members of the Industry Advisory Council are selected for their subject-matter expertise, professional reputation, and ability to contribute meaningfully to technical discussions. The committee may include both internal contributors and external experts to ensure diverse perspectives.

## **Contributing to Standards Development**

Standards development represents a particular opportunity for OWASP influence. Unlike regulations that are developed by government bodies with limited public participation, technical standards are often developed through consensus processes where expert contributors have substantial influence. By participating actively in relevant standards development work, OWASP can help shape the technical requirements, testing approaches, and best practices that will guide industry implementation of security controls.

The strategy identifies priority standards initiatives where OWASP subject matter expertise is most relevant and where resulting standards will have the greatest impact on software security practices. It includes recruiting community members with relevant expertise to participate in standards working groups, providing organizational support for their participation including funding for meeting attendance, and ensuring that OWASP perspectives are represented in standards discussions. It includes offering OWASP projects and knowledge resources as

reference implementations or supporting materials for standards being developed.

Standards work requires sustained commitment measured in years rather than months, as standards move through multiple draft and review cycles before publication. However, the resulting influence on industry practices justifies this investment. Standards shape procurement requirements, certification criteria, and organizational security programs worldwide. By contributing to their development, OWASP helps ensure they reflect current best practices and remain practical to implement.



## **Strategic Area Five: Risk Reduction Through Continuous Open and Standards-Based Innovation**

The fifth strategic area addresses OWASP's unique role in software security through development and promotion of free, open-source tools. While commercial security vendors provide valuable tools and services, they necessarily focus on capabilities that generate revenue and serve paying customers. This leaves gaps in the security tool landscape, particularly for organizations with limited budgets, developers who need integrated security capabilities, and practitioners exploring emerging security challenges without established market demand.

OWASP's commitment to developing and promoting free and open-source tools fills these gaps while advancing security practices more broadly. Open-source tools enable experimentation and innovation without financial barriers. They can be customized and adapted to specific needs rather than requiring organizations to adapt their processes to vendor constraints. They provide transparency that enables security auditing and builds trust. They create opportunities for learning through code examination and contribution. Most importantly, they demonstrate that effective security is achievable without expensive commercial products.

## Providing Essential Project Resources



Project leaders bring deep technical expertise, and strategic resource allocation multiplies their impact. Professional UX design creates intuitive user experiences. Technical writers produce clear, comprehensive documentation. Translation services extend global reach. Cloud infrastructure enables enterprise-ready hosted services. By providing these specialized resources, OWASP transforms technically sound projects into polished, accessible tools that drive widespread adoption.

The project resourcing strategy addresses these gaps through multiple mechanisms. Direct funding for development work enables projects to accelerate progress on key features or technical debt. Hiring contributors for flagship projects recognizes that some essential tools require more consistent attention than volunteers can typically provide. Funding specialist services like UX design, technical writing, and translation makes professional-quality resources available for projects that could not otherwise afford them. Providing virtual labs and cloud platform access removes infrastructure barriers that might otherwise limit what projects can accomplish.

The shared resources approach recognizes that many needs are common across projects. Rather than each project independently figuring out marketing, graphic design, or cloud configuration, centralized resources can serve many projects more efficiently and with higher quality. This also creates consistency across the project portfolio that strengthens overall OWASP branding and user experience.

## Sustainable Project Funding Models

OWASP projects require ongoing resources to remain viable, but traditional open-source funding models often struggle to provide consistent, sufficient support. The functional funding model addresses this challenge through diversified approaches that tap multiple sources while maintaining project independence and alignment with OWASP's mission.

External funding through grants, donated money, and project-specific sponsorships provides capital without requiring projects to commercialize or compromise their open-source nature. Many foundations and corporations want to support security tools that benefit the broader community and are willing to provide funding for specific projects or features. By actively pursuing these opportunities and providing infrastructure to receive and manage such funding, OWASP creates sustainable resource streams that do not depend entirely on organizational budget allocation.



External company partnerships offer another resource model. Some organizations are willing to donate employee time to work on OWASP projects, either because they use the tools heavily or because they want to demonstrate community commitment. Structured partnerships that define expectations, deliverables, and governance help ensure these arrangements benefit both the project and the sponsoring company. Clear policies about commercialization ensure that any revenue-generating activities support rather than undermine the project's open-source mission.

## Amplifying Project Impact and Adoption

Creating excellent security tools is necessary but insufficient; those tools must be adopted and used to have impact. The Project impact strategy recognizes that many technically sound projects languish in obscurity because potential users never learn about them or do not understand their value. Systematic efforts to increase project visibility and demonstrate value are essential to achieving meaningful security improvements.



Training programs that feature OWASP projects serve the dual purpose of educating people about security best practices while demonstrating how specific tools can help implement those practices. When someone learns about secure authentication in a training course and simultaneously discovers that relevant OWASP projects provide detailed guidance and implementation tools, they are much more likely to adopt those resources than if they encounter them in isolation.

Conference talks and presentations provide opportunities for project leaders to demonstrate capabilities, share case studies, receive feedback, and recruit contributors. Enhanced website presence ensures that when someone searches for security tools or guidance, OWASP projects appear prominently and their value propositions are clear. Published case studies provide social proof by documenting how organizations successfully implemented projects and achieved security improvements.

Quality enhancement through technical editing, documentation improvement, and user experience optimization addresses a critical reality: even excellent tools may not be adopted if they are difficult to learn, poorly documented, or frustrating to use. Professional support for these areas ensures that projects meet user expectations for production-quality tools rather than resembling academic prototypes.

## **Project Governance and Intellectual Property**

As OWASP projects become more widely adopted and integrated into organizational security programs, clear governance becomes increasingly important. Users need confidence that projects will remain available under reasonable licensing terms. Contributors need clarity about their rights and obligations. Project leaders need frameworks for managing contributions and resolving disputes.

The governance strategy addresses these needs through several mechanisms. Contributor License Agreements (CLAs) establish clear terms for contributions, protecting both the project and contributors. Well-defined licensing policies ensure projects remain open and usable while protecting intellectual property. Copyright assignment procedures clarify ownership and enable effective project stewardship.

Enhanced Project Committee effectiveness ensures that governance is not just about rules, but about active stewardship. The committee should provide guidance to project leaders, help resolve disputes, evaluate projects against quality standards, and make recommendations about resource allocation. When the committee functions effectively, it serves as valuable support for projects rather than bureaucratic overhead.

## Conclusion: An Integrated Strategic Approach

These five strategic priorities work together as one system powering OWASP's vision of a world without insecure software. Each strengthens the others, and real progress happens when they move forward together.

**Sustainable funding is the engine.** It enables the people, programs, and partnerships that make everything else possible, from community coordination to education, advocacy, and project development.

**Global collaboration and community are the force multipliers.** Strong networks bring talent, passion, and shared purpose across regions and industries. They fuel innovation, sustain momentum, and turn ideas into action.

**Awareness and education turn knowledge into capability.** Security only improves when people understand how to build and maintain it. Education grows the skilled workforce that makes secure software the norm.

**Policy and regulation accelerate change at scale.** Smart standards and incentives focus leadership attention, mobilizing resources, and creating market expectations that reward secure practices.

**Continuous innovation makes security achievable in practice.** Open, collaborative solutions prove that effective security can be accessible, practical, and widely adopted. Lasting impact requires advancing all five together, investing across them, designing initiatives that connect them, and measuring success. By staying adaptive while keeping the vision clear, OWASP moves steadily toward eliminating insecure software for good.