

OWASP Foundation, Inc.
FY24 Budget

January - December, 2023

Actuals

	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov-23	Dec-23	Total
Income													
Conference Income													
Registrations	0.00	0.00	0.00	0.00	0.00	0.00	326,950.00	0.00	0.00	541,975.00	25,000.00	0.00	893,925.00
Sponsorships	0.00	44,072.50	56,108.75	88,108.75	102,145.00	206,040.00	209,750.00	368,750.00	173,160.00	40,555.00	7,760.00	3,000.00	1,299,450.00
Training	0.00	0.00	0.00	0.00	0.00	0.00	177,250.00	0.00	0.00	153,850.00	40,000.00	0.00	371,100.00
Total Conference Income	\$ 0.00	\$ 44,072.50	\$ 56,108.75	\$ 88,108.75	\$ 102,145.00	\$ 206,040.00	\$ 713,950.00	\$ 368,750.00	\$ 173,160.00	\$ 736,380.00	\$ 72,760.00	\$ 3,000.00	\$ 2,564,475.00
Donations													
General Donations	614.75	365.45	7,702.96	-2,251.04	3,235.62	-4,220.91	1,684.83	184.72	4,475.05	495.12	1,228.65	1,228.65	14,743.85
Local Chapter	525.00	4,620.00	4,515.00	1,785.00	1,324.14	1,785.00	0.00	5,250.00	0.00	0.00	1,980.41	1,980.41	23,764.97
Projects	5,111.33	17,441.55	7,751.50	1,644.06	27,851.25	4,472.91	1,296.75	262.50	0.00	0.00	6,583.18	6,583.18	78,998.21
Total Donations	\$ 6,251.08	\$ 22,427.00	\$ 19,969.46	\$ 1,178.02	\$ 32,411.01	\$ 2,037.00	\$ 2,981.58	\$ 5,697.22	\$ 4,475.05	\$ 495.12	\$ 9,792.25	\$ 9,792.25	\$ 117,507.03
Membership Income													
Corporate	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	35,416.67	425,000.00
Individual	24,876.33	28,336.35	31,113.60	19,624.50	25,038.56	33,892.16	20,170.24	25,520.25	28,988.40	22,720.95	26,028.13	26,028.13	312,337.61
Total Membership Income	\$ 60,292.99	\$ 63,753.02	\$ 66,530.27	\$ 55,041.17	\$ 60,455.23	\$ 69,308.83	\$ 55,586.90	\$ 60,936.92	\$ 64,405.07	\$ 58,137.62	\$ 61,444.80	\$ 61,444.80	\$ 737,337.61
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,130.15	986.37	0.00	911.65	911.65	10,939.82
Uncategorized Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	\$ 66,544.07	\$ 130,252.52	\$ 142,608.47	\$ 144,327.93	\$ 195,011.24	\$ 277,385.83	\$ 772,518.48	\$ 443,514.28	\$ 243,026.48	\$ 795,012.73	\$ 144,908.71	\$ 75,148.71	\$ 3,430,259.46
Gross Profit	\$ 66,544.07	\$ 130,252.52	\$ 142,608.47	\$ 144,327.93	\$ 195,011.24	\$ 277,385.83	\$ 772,518.48	\$ 443,514.28	\$ 243,026.48	\$ 795,012.73	\$ 144,908.71	\$ 75,148.71	\$ 3,430,259.46
Expenses													
Community Outreach													
Outreach	0.00	1,176.36	9,694.01	1,432.55	6,447.62	849.52	1,224.85	542.83	0.00	0.00	2,136.77	2,136.77	25,641.28
Shipping & Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	311.09	0.00	0.00	31.11	31.11	373.31
Swag	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	399.00	583.83	98.28	98.28	1,179.40
Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,787.04	0.00	15.88	680.29	680.29	8,163.50
Total Community Outreach	\$ 0.00	\$ 1,176.36	\$ 9,694.01	\$ 1,432.55	\$ 6,447.62	\$ 849.52	\$ 1,224.85	\$ 7,640.97	\$ 399.00	\$ 599.71	\$ 2,946.46	\$ 2,946.46	\$ 35,357.49
Conference Expenses													
Audio & Video	0.00	33,825.00	0.00	1,749.00	33,825.00	0.00	55,050.00	0.00	0.00	83,500.00	4,000.00	0.00	211,949.00
Conference Expenses	0.00	7,761.00	0.00	0.00	3,321.00	1,476.00	6,520.00	16,800.00	1,500.00	12,450.00	0.00	0.00	49,828.00
Copying & Printing	0.00	0.00	0.00	0.00	0.00	369.00	0.00	0.00	600.00	510.00	0.00	0.00	1,479.00
Fees - Registration	164.04	250.00	300.00	410.00	610.00	820.00	420.00	525.00	530.00	30.00	2,000.00	0.00	6,059.04
Food & Beverages	0.00	0.00	0.00	0.00	110,000.00	110,000.00	5,000.00	200,000.00	25,000.00	200,000.00	5,400.00	0.00	655,400.00
Graphic Design	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
Insurance	0.00	0.00	0.00	1,000.00	1,000.00	0.00	1,000.00	750.00	0.00	0.00	0.00	0.00	3,750.00
Badges	0.00	0.00	3,370.00	0.00	0.00	45.00	0.00	1,402.90	4,889.25	0.00	0.00	0.00	9,707.15
Logistics Freight	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Marketing	0.00	0.00	200.00	300.00	0.00	7,000.00	1,500.00	500.00	1,000.00	500.00	0.00	0.00	11,000.00
Miscellaneous	0.00	0.00	0.00	1,500.00	1,500.00	300.00	3,000.00	3,000.00	250.00	200.00	150.00	0.00	9,900.00
Office Supplies & Equipment	0.00	0.00	0.00	0.00	0.00	50.00	0.00	0.00	600.00	0.00	0.00	0.00	650.00
Photography	3,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00
Postage & Shipping	0.00	0.00	0.00	0.00	0.00	2,246.00	0.00	0.00	1,450.00	240.00	0.00	0.00	3,936.00

Software	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	0.00	1,000.00
Speakers	0.00	0.00	0.00	0.00	2,798.40	0.00	4,200.00	0.00	0.00	6,246.00	0.00	0.00	13,244.40
Speakers Gifts	0.00	0.00	0.00	0.00	300.00	0.00	0.00	250.00	100.00	0.00	0.00	0.00	650.00
Swag	0.00	0.00	0.00	0.00	5,904.00	0.00	0.00	7,080.00	504.00	0.00	0.00	0.00	13,488.00
Tax Compliance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Training	0.00	0.00	0.00	0.00	0.00	0.00	100,000.00	0.00	0.00	100,000.00	35,000.00	0.00	235,000.00
Travel	0.00	0.00	16,000.00	9,073.00	17,490.00	4,000.00	32,200.00	27,500.00	17,500.00	49,414.60	3,400.00	0.00	176,577.60
Venue	0.00	83,556.00	49,200.00	17,500.00	0.00	0.00	2,500.00	0.00	1,000.00	44,356.00	0.00	0.00	198,112.00
Total Conference Expenses	\$ 3,664.04	\$ 125,392.00	\$ 69,320.00	\$ 31,532.00	\$ 176,748.40	\$ 126,806.00	\$ 211,390.00	\$ 257,807.90	\$ 55,423.25	\$ 497,446.60	\$ 49,950.00	\$ 0.00	\$ 1,605,480.19
General & Admin - Operations													
Awards and Member Benefits	0.00	6,825.00	0.00	0.00	0.00	0.00	0.00	0.00	267.60	0.00	709.26	709.26	8,511.12
Bank & Credit Card Fees	382.68	153.07	284.70	508.90	152.30	165.19	388.94	324.83	215.50	271.29	284.74	284.74	3,416.88
Employee Recognition	198.61	0.00	0.00	0.00	0.00	0.00	0.00	28.25	0.00	109.57	33.64	33.64	403.70
Advertising	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	2,083.33	25,000.00
Merchant Fees	9,104.72	8,159.96	2,829.76	2,969.84	2,044.27	2,586.53	1,727.72	1,897.27	3,227.03	6,847.97	4,139.51	4,139.51	49,674.08
Miscellaneous Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Office Supplies & Equipment	387.27	10.94	70.26	13.42	148.56	0.00	43.71	0.00	0.00	96.57	77.07	77.07	924.88
OWASP Insurance	808.16	808.14	806.05	836.23	1,077.73	836.23	836.23	835.98	835.98	835.98	851.67	851.67	10,220.06
Phone Expenses	401.63	401.63	401.63	401.63	0.00	803.25	401.63	1,204.88	0.00	0.00	401.63	401.63	4,819.50
Professional Development	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	478.89	0.00	47.89	47.89	574.67
Shipping & Postage	0.00	0.00	284.11	4.67	0.00	119.60	48.34	0.00	0.00	0.00	45.67	45.67	548.06
Subscriptions	3,082.19	6,117.36	5,010.50	8,199.10	3,183.90	4,223.66	9,511.44	2,838.26	2,756.68	7,601.86	5,252.49	5,252.49	63,029.94
Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Board Travel	0.00	0.00	0.00	418.50	0.00	0.00	0.00	0.00	6,404.74	40.82	686.41	686.41	8,236.87
Staff Travel	0.00	0.00	2,692.60	205.80	376.95	10,783.83	89.25	193.56	178.11	258.97	1,477.91	1,477.91	17,734.88
Total Travel	\$ 0.00	\$ 0.00	\$ 2,692.60	\$ 624.30	\$ 376.95	\$ 10,783.83	\$ 89.25	\$ 193.56	\$ 6,582.85	\$ 299.80	\$ 2,164.31	\$ 2,164.31	\$ 25,971.75
Uncategorized Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total General & Admin - Operations	\$ 16,448.59	\$ 24,559.43	\$ 14,462.93	\$ 15,641.43	\$ 9,067.05	\$ 21,601.60	\$ 15,130.59	\$ 9,406.34	\$ 16,447.87	\$ 18,146.37	\$ 16,091.22	\$ 16,091.22	\$ 193,094.65
Local Chapter Expenses													
Meeting Expenses	6,588.09	9,769.76	2,898.68	4,076.36	1,663.81	850.97	2,954.33	945.82	2,046.11	1,412.89	3,320.68	3,320.68	39,848.19
Meetup	0.00	138.87	3,040.67	3,065.22	7,171.97	4,104.10	1,395.20	13,825.80	3,351.06	3,351.06	3,944.40	3,944.40	47,332.77
Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	147.84	68.28	21.61	21.61	259.35
Your Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Local Chapter Expenses	\$ 6,588.09	\$ 9,908.63	\$ 5,939.36	\$ 7,141.59	\$ 8,835.78	\$ 4,955.08	\$ 4,349.53	\$ 14,771.62	\$ 5,545.02	\$ 4,832.24	\$ 7,286.69	\$ 7,286.69	\$ 87,440.31
Personnel & Payroll													
Benefits	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	13,259.53	159,114.33
Gross Wages	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	60,133.91	721,606.92
Payroll Processing Fee	353.29	353.29	359.29	252.17	244.03	237.99	244.03	244.03	237.99	244.03	737.68	737.68	4,245.51
Payroll Taxes	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	4,810.71	57,728.55
PEO Admin & HR fees	2,616.56	2,616.56	2,616.56	2,783.06	4,393.54	2,213.01	2,248.87	2,248.87	2,777.42	2,831.18	2,026.63	2,026.63	31,398.87
Workers Comp	353.17	342.95	340.21	325.01	320.26	317.38	320.26	320.26	317.38	320.26	327.71	327.71	3,932.57
Total Personnel & Payroll	\$ 81,527.17	\$ 81,516.95	\$ 81,520.21	\$ 81,564.38	\$ 83,161.98	\$ 80,972.54	\$ 81,017.31	\$ 81,017.31	\$ 81,536.94	\$ 81,599.62	\$ 81,296.17	\$ 81,296.17	\$ 978,026.76
Professional Fees													
Accounting - EU	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Accounting - US	5,690.00	5,690.00	5,690.00	5,690.00	13,740.00	13,740.00	13,740.00	5,690.00	5,690.00	5,690.00	5,690.00	5,690.00	92,430.00
Legal	1,455.37	24,475.07	5,118.95	610.68	404.32	631.05	202.65	3,444.99	7,793.49	4,116.11	4,825.27	4,825.27	57,903.21

Total Professional Fees	\$	7,145.37	\$	30,165.07	\$	10,808.95	\$	6,300.68	\$	14,144.32	\$	14,371.05	\$	13,942.65	\$	9,134.99	\$	13,483.49	\$	9,806.11	\$	10,515.27	\$	10,515.27	\$	150,333.21
Project Expenses		0.00		31,430.54		301.85		542.93		12,819.57		0.00		3,525.60		17,511.02		218.83		1,546.74		6,789.71		6,789.71		81,476.50
Travel		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		7,184.37		0.00		718.44		718.44		8,621.25
Total Project Expenses	\$	0.00	\$	31,430.54	\$	301.85	\$	542.93	\$	12,819.57	\$	0.00	\$	3,525.60	\$	17,511.02	\$	7,403.20	\$	1,546.74	\$	7,508.15	\$	7,508.15	\$	90,097.75
Total Expenses	\$	115,373.26	\$	304,148.98	\$	192,047.31	\$	144,155.55	\$	311,224.72	\$	249,555.79	\$	330,580.52	\$	397,290.14	\$	180,238.77	\$	613,977.38	\$	175,593.96	\$	125,643.96	\$	3,139,830.35
Net Operating Income	-\$	48,829.19	-\$	173,896.46	-\$	49,438.83	\$	172.38	-\$	116,213.48	\$	27,830.04	\$	441,937.96	\$	46,224.14	\$	62,787.71	\$	181,035.35	-\$	30,685.25	-\$	50,495.25	\$	290,429.11
Other Income																										
Interest Income		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Other Income		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Total Other Income	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00
Other Expenses																										
Exchange Rate Gain/Loss		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Expense		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Total Other Expenses	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00
Net Other Income	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00
Net Income	-\$	48,829.19	-\$	173,896.46	-\$	49,438.83	\$	172.38	-\$	116,213.48	\$	27,830.04	\$	441,937.96	\$	46,224.14	\$	62,787.71	\$	181,035.35	-\$	30,685.25	-\$	50,495.25	\$	290,429.11