

OWASP Foundation
FY25 Budget
January - December, 2025

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Total
Income													
Conference Income													
Registrations	22,000.00	42,750.00	61,000.00	144,500.00	213,750.00	18,750.00	28,000.00	49,500.00	119,500.00	194,000.00	20,000.00	0.00	913,750.00
Sponsorships	80,912.50	93,912.50	177,602.50	270,602.50	176,865.00	145,490.00	105,990.00	109,990.00	233,230.00	231,870.00	111,990.00	33,290.00	1,771,745.00
Training	0.00	20,000.00	45,000.00	88,000.00	112,700.00	25,000.00	29,500.00	44,500.00	54,000.00	115,100.00	10,000.00	0.00	543,800.00
Total Conference Income	\$ 102,912.50	\$ 156,662.50	\$ 283,602.50	\$ 503,102.50	\$ 503,315.00	\$ 189,240.00	\$ 163,490.00	\$ 203,990.00	\$ 406,730.00	\$ 540,970.00	\$ 141,990.00	\$ 33,290.00	\$ 3,229,295.00
Donations													
General Donations	475.95	1,633.24	275.42	6,314.53	1,419.26	1,472.25	2,656.03	3,570.57	1,640.49	2,822.69	2,228.04	2,228.04	26,736.52
Local Chapter	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Corporate	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	600,000.00
Project Income	10,000.00	10,000.00	10,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	10,000.00	65,000.00	10,000.00	255,000.00
Total Donations	\$ 60,475.95	\$ 61,633.24	\$ 60,275.42	\$ 76,314.53	\$ 71,419.26	\$ 71,472.25	\$ 72,656.03	\$ 73,570.57	\$ 71,640.49	\$ 62,822.69	\$ 117,228.04	\$ 62,228.04	\$ 861,736.52
Membership Income													
Individual	32,954.25	28,631.40	31,930.50	26,292.00	30,183.23	26,229.37	18,747.21	25,617.90	27,323.10	21,630.00	26,953.90	26,953.90	323,446.75
Total Membership Income	\$ 32,954.25	\$ 28,631.40	\$ 31,930.50	\$ 26,292.00	\$ 30,183.23	\$ 26,229.37	\$ 18,747.21	\$ 25,617.90	\$ 27,323.10	\$ 21,630.00	\$ 26,953.90	\$ 26,953.90	\$ 323,446.75
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Uncategorized Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	\$ 196,342.70	\$ 246,927.14	\$ 375,808.42	\$ 605,709.03	\$ 604,917.49	\$ 286,941.61	\$ 254,893.24	\$ 303,178.47	\$ 505,693.59	\$ 625,422.69	\$ 286,171.94	\$ 122,471.94	\$ 4,414,478.27
Gross Profit	\$ 196,342.70	\$ 246,927.14	\$ 375,808.42	\$ 605,709.03	\$ 604,917.49	\$ 286,941.61	\$ 254,893.24	\$ 303,178.47	\$ 505,693.59	\$ 625,422.69	\$ 286,171.94	\$ 122,471.94	\$ 4,414,478.27
Expenses													
Community Outreach													
Outreach	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	7,500.00	90,000.00
Shipping & Postage	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	4,000.00
Swag	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	30,000.00
Travel	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	30,000.00
Total Community Outreach	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 12,833.33	\$ 154,000.00
Conference Expenses - inclusive of anticipated applicable taxes													
Audio & Video	0.00	0.00	4,295.00	87,000.00	80,000.00	80,000.00	0.00	50,000.00	8,800.00	58,500.00	53,300.00	0.00	400,000.00
Conference Expenses	7,200.00	0.00	5,550.00	5,000.00	5,000.00	13,085.00	0.00	0.00	8,042.00	10,250.00	550.00	0.00	54,677.00
Copying & Printing	0.00	0.00	250.00	0.00	500.00	0.00	0.00	0.00	0.00	3,950.00	2,150.00	0.00	6,850.00
Fees - Registration	0.00	53.00	0.00	0.00	0.00	0.00	0.00	30.00	9,510.00	158.00	0.00	0.00	9,751.00
Food & Beverages	0.00	0.00	77,000.00	110,000.00	135,000.00	75,000.00	0.00	0.00	219,000.00	7,000.00	254,500.00	0.00	877,500.00
Graphic Design	0.00	0.00	750.00	0.00	700.00	750.00	0.00	0.00	1,000.00	1,000.00	0.00	0.00	4,200.00
Insurance	1,265.00	0.00	2,020.00	1,500.00	0.00	1,500.00	1,300.00	1,450.00	0.00	0.00	0.00	0.00	9,035.00
Lead Scanners, Lanyards, & Badges	0.00	0.00	5,195.00	350.00	0.00	3,157.00	0.00	8,000.00	3,600.00	12,900.00	13,500.00	0.00	46,702.00
Logistics Freight	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Marketing/Signage	500.00	500.00	900.00	3,446.00	750.00	900.00	600.00	2,450.00	600.00	350.00	4,550.00	0.00	15,546.00
Miscellaneous	0.00	0.00	7,500.00	500.00	775.00	0.00	0.00	0.00	2,000.00	4,400.00	2,950.00	0.00	18,125.00
Office Supplies & Equipment	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	1,750.00	1,650.00	1,000.00	0.00	4,600.00
Photography	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	2,800.00	0.00	0.00	5,800.00

Postage & Shipping	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	500.00	500.00	0.00	1,500.00
Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	350.00	0.00	0.00	0.00	0.00	350.00
Speakers	0.00	0.00	0.00	0.00	0.00	3,900.00	0.00	0.00	521.00	7,750.00	0.00	0.00	12,171.00
Speakers Gifts	0.00	0.00	100.00	1,000.00	0.00	0.00	0.00	1,650.00	500.00	0.00	500.00	0.00	3,750.00
Swag	0.00	0.00	5,000.00	5,076.00	0.00	0.00	8,600.00	700.00	23,500.00	8,000.00	10,900.00	0.00	61,776.00
Tax Compliance Consulting	0.00	0.00	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	2,000.00
Training	0.00	0.00	0.00	0.00	0.00	100,000.00	0.00	0.00	31,500.00	6,600.00	100,000.00	0.00	238,100.00
Travel	0.00	10,000.00	10,800.00	0.00	0.00	64,230.00	3,600.00	6,350.00	0.00	2,000.00	57,900.00	0.00	154,880.00
Venue	154,673.74	0.00	34,198.00	23,872.28	5,500.00	26,774.00	3,000.00	0.00	12,400.00	90,000.00	23,500.00	0.00	373,918.02
Total Conference Expenses	\$ 163,638.74	\$ 12,053.00	\$ 153,558.00	\$ 238,744.28	\$ 228,925.00	\$ 369,296.00	\$ 17,100.00	\$ 72,480.00	\$ 322,723.00	\$ 217,808.00	\$ 526,800.00	\$ 0.00	\$ 2,323,126.02
General & Admin - Operations													
Awards and Member Benefits	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	2,500.00
Bank & Credit Card Fees	20.16	123.17	261.91	1,634.76	2,400.22	1,525.40	1,374.95	1,615.09	1,283.26	831.25	1,107.02	1,107.02	13,284.19
Employee Recognition	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
Marketing, Communications, and Advertising	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	10,000.00
Merchant Fees	2,959.57	2,438.57	1,653.76	1,383.39	1,361.00	1,273.94	1,061.18	1,359.32	2,911.27	1,019.78	1,742.18	1,742.18	20,906.15
Miscellaneous Fees	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
Office Supplies & Equipment	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	5,000.00
OWASP Insurance	835.98	835.98	835.98	11,191.16	27.04	65.97	0.00	0.00	0.00	0.00	1,379.21	1,379.21	16,550.53
Phone Expenses	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	1,000.00
Professional Development	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
Shipping & Postage	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Software, Internet, Dues, & Subscriptions	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	22,934.29	275,211.50
Travel													
Board Travel	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	40,000.00
Staff Travel	0.00	3,539.47	3,413.89	0.00	0.00	0.00	0.00	0.00	9.00	76.16	703.85	703.85	8,446.22
Total Travel	\$ 3,333.33	\$ 6,872.80	\$ 6,747.22	\$ 3,333.33	\$ 3,333.33	\$ 3,333.33	\$ 3,333.33	\$ 3,333.33	\$ 3,342.33	\$ 3,409.49	\$ 4,037.19	\$ 4,037.19	\$ 48,446.22
Uncategorized Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total General & Admin - Operations	\$ 32,600.00	\$ 35,721.48	\$ 34,949.83	\$ 42,993.60	\$ 32,572.54	\$ 31,649.61	\$ 31,220.43	\$ 31,758.70	\$ 32,987.82	\$ 30,711.49	\$ 33,716.55	\$ 33,716.55	\$ 404,598.59
Local Chapter Expenses													
Meeting Expenses	1,573.72	2,102.82	7,355.16	2,984.07	5,231.09	5,078.94	2,879.52	7,408.09	3,936.54	6,541.16	4,509.11	4,509.11	54,109.35
Meetup	0.00	3,899.11	3,899.11	3,899.11	3,780.00	3,780.00	3,780.00	3,496.50	3,496.50	3,496.50	3,352.68	3,352.68	40,232.20
Travel	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	1,000.00
Your Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Local Chapter Expenses	\$ 1,657.05	\$ 6,085.27	\$ 11,337.60	\$ 6,966.51	\$ 9,094.43	\$ 8,942.28	\$ 6,742.85	\$ 10,987.92	\$ 7,516.38	\$ 10,121.00	\$ 7,945.13	\$ 7,945.13	\$ 95,341.55
Personnel & Payroll													
Benefits	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	12,032.68	144,392.14
Deel - Gross Wages	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	14,920.70	179,048.40
Gross Wages	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	54,569.97	654,839.64
Payroll Processing Fee	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	1,478.00	17,736.00
Payroll Taxes	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	4,365.60	52,387.17
PEO Admin & HR fees	2,831.18	2,917.19	3,056.97	2,777.42	2,678.95	1,827.84	1,849.34	1,999.87	1,935.36	43,464.81	6,533.89	6,533.89	78,406.73
Workers Comp	320.26	348.48	361.54	333.43	373.97	340.69	373.57	354.29	360.70	440.96	360.79	360.79	4,329.46

Total Personnel & Payroll	\$	90,518.38	\$	90,632.62	\$	90,785.45	\$	90,477.79	\$	90,419.86	\$	89,535.48	\$	89,589.86	\$	89,721.11	\$	89,663.00	\$	131,272.72	\$	94,261.63	\$	94,261.63	\$	1,131,139.54
Professional Fees																										
Accounting - EU		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Accounting - US		5,750.00		5,750.00		5,750.00		5,750.00		16,000.00		16,000.00		16,000.00		7,000.00		7,000.00		7,000.00		7,000.00		7,000.00		106,000.00
Legal		0.00		2,826.05		0.00		9,223.84		322.04		1,340.04		7,812.06		890.82		8,582.10		1,809.19		3,280.61		3,280.61		39,367.38
Total Professional Fees	\$	5,750.00	\$	8,576.05	\$	5,750.00	\$	14,973.84	\$	16,322.04	\$	17,340.04	\$	23,812.06	\$	7,890.82	\$	15,582.10	\$	8,809.19	\$	10,280.61	\$	10,280.61	\$	145,367.38
Project Expenses																										
Contractors		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Office Supplies & Equipment		100.00		100.00		100.00		100.00		100.00		100.00		100.00		100.00		100.00		100.00		100.00		100.00		1,200.00
Other expenses		416.67		416.67		416.67		416.67		416.67		416.67		416.67		416.67		416.67		416.67		416.67		416.67		5,000.00
Project Expenses		833.33		833.33		833.33		833.33		833.33		833.33		833.33		833.33		833.33		833.33		833.33		833.33		10,000.00
Project Travel		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		1,250.00		15,000.00
Services (UI/UX, Graphics, Translatio		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		6,250.00		75,000.00
Summits		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		125,000.00		0.00		125,000.00
Swag		0.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		4,000.00		1,000.00		10,000.00
Technology		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Total Project Expenses	\$	8,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	9,850.00	\$	137,850.00	\$	9,850.00	\$	245,200.00
Total Expenses	\$	315,847.51	\$	175,751.76	\$	319,064.22	\$	416,839.35	\$	400,017.20	\$	539,446.74	\$	191,148.54	\$	235,521.88	\$	491,155.64	\$	421,405.73	\$	823,687.25	\$	168,887.25	\$	4,498,773.08
Net Operating Income	-\$	119,504.81	\$	71,175.38	\$	56,744.19	\$	188,869.68	\$	204,900.29	-\$	252,505.12	\$	63,744.71	\$	67,656.59	\$	14,537.95	\$	204,016.97	-\$	537,515.32	-\$	46,415.32	-\$	84,294.81
Other Income																										
Interest Income		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		12,000.00
Other Income		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Total Other Income	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	12,000.00
Other Expenses																										
Exchange Rate Gain/Loss		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
One time write offs - Bad Debt Expense		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00
Total Other Expenses	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00	\$	0.00
Net Other Income	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	12,000.00
Net Income	-\$	118,504.81	\$	72,175.38	\$	57,744.19	\$	189,869.68	\$	205,900.29	-\$	251,505.12	\$	64,744.71	\$	68,656.59	\$	15,537.95	\$	205,016.97	-\$	536,515.32	-\$	45,415.32	-\$	72,294.81