

as of 12.15.19		Combined YTD		Nov 19		Nov19								
	PRELIMINARY	Accrual basis		US-EU	Bud	Variance	YTD US-EU	YTD Budget	\$ Over Budget					
Ordinary Income/Expense														
Income														
		Conference Income/Corp Spon	\$	151,332	\$	130,000	\$	21,332	\$	2,856,009	\$	3,930,000	\$	(1,073,991)
		Membership Income/Corp Spon	\$	17,760	\$	46,667	\$	(28,907)	\$	329,997	\$	513,333	\$	(183,336)
		Marketing & Advertising Income	\$	108	\$	417	\$	(309)	\$	1,137	\$	6,666.67	\$	(5,530)
		Donations	\$	1,200	\$	12,500	\$	(11,300)	\$	48,719	\$	137,500	\$	(88,781)
		Local Chapter/Proj Supporter/Other	\$		\$	417	\$	(417)	\$	58,192	\$	2,500	\$	55,692
		Total Income	\$	170,399	\$	190,000	\$	(19,601)	\$	3,294,054	\$	4,590,000	\$	(1,295,946)
Expense														
		Community Outreach Projects/Chapters	\$	8,301	\$	12,500.00	\$	(4,199)	\$	125,277.46	\$	118,750.00	\$	6,527
		General & Admin - Operations	\$	19,867.81	\$	49,166.67	\$	(29,299)	\$	429,564.20	\$	585,833.33	\$	(156,269)
		Conference Expenses	\$	323,795.11	\$	106,250.00	\$	217,545	\$	1,974,423.98	\$	2,768,750	\$	(794,326)
		Marketing & Advertising Expense	\$	9,214.69	\$	20,416.67	\$	(11,202)	\$	99,140.90	\$	224,583.33	\$	(125,442)
		Grant Expenses	\$	-	\$	1,667	\$	(1,667)	\$	-	\$	18,333.33	\$	(18,333)
		Fundraising and Development	\$	4,684.93	\$	8,333.33	\$	(3,648)	\$	75,906.10	\$	91,666.67	\$	(15,761)
		Local Chapter Expenses	\$	15,860	\$	20,833	\$	(4,973)	\$	162,078	\$	247,916.67	\$	(85,839)
		Professional Fees	\$	16,574.90	\$	14,166.67	\$	2,408	\$	231,955.45	\$	155,833.33	\$	76,122
		Project Expenses	\$	13,376.41	\$	23,750.00	\$	(10,374)	\$	121,362.78	\$	261,250	\$	(139,887)
		Total Expense	\$	411,675	\$	257,083	\$	154,592	\$	3,219,708	\$	4,472,917	\$	(1,253,208)
		Net Ordinary Income	\$	(241,276)	\$	(67,083)	\$	(174,192)	\$	74,346	\$	117,083	\$	(42,738)
		Net Income	\$	(241,276)	\$	(67,083)	\$	(174,192)	\$	74,346	\$	117,083	\$	(42,738)