

as of 2.15.20		Combined YTD		Dec 19		Dec 19							
	<b>PRELIMINARY</b>	Accrual basis		US-EU	Bud	Variance	YTD US-EU	YTD Budget	\$ Over Budget				
Ordinary Income/Expense													
Income													
	Conference Income/Corp Spon	\$	57,998	\$	130,000	\$	(72,002)	\$	2,914,991	\$	4,060,000	\$	(1,145,009)
	Membership Income/Corp Spon	\$	15,725	\$	46,667	\$	(30,941)	\$	347,364	\$	560,000	\$	(212,636)
	Marketing & Advertising Income	\$	41	\$	417	\$	(376)	\$	1,178	\$	5,000.00	\$	(3,822)
	Donations	\$	7,171	\$	12,500	\$	(5,329)	\$	114,279	\$	150,000	\$	(35,721)
	Local Chapter/Proj Supporter/Other			\$	417	\$	(417)			\$	5,000	\$	(5,000)
<b>Total Income</b>		<b>\$</b>	<b>80,936</b>	<b>\$</b>	<b>190,000</b>	<b>\$</b>	<b>(109,064)</b>	<b>\$</b>	<b>3,377,812</b>	<b>\$</b>	<b>4,780,000</b>	<b>\$</b>	<b>(1,402,188)</b>
Expense													
	Community Outreach Projects/Chapters	\$	10,973	\$	12,500.00	\$	(1,527)	\$	136,250.06	\$	150,000.00	\$	(13,750)
	General & Admin - Operations	\$	34,074.81	\$	49,166.67	\$	(15,092)	\$	463,250.69	\$	635,000.00	\$	(171,749)
	Conference Expenses	\$	174,577.65	\$	106,250.00	\$	68,328	\$	2,080,823.90	\$	2,875,000	\$	(794,176)
	Marketing & Advertising Expense	\$	10,865.87	\$	20,416.67	\$	(9,551)	\$	110,006.77	\$	245,000.00	\$	(134,993)
	Grant Expenses	\$	-	\$	1,667	\$	(1,667)	\$	-	\$	20,000.00	\$	(20,000)
	Fundraising and Development	\$	6,618.08	\$	8,333.33	\$	(1,715)	\$	82,524.18	\$	100,000.00	\$	(17,476)
	Local Chapter Expenses	\$	15,828	\$	20,833	\$	(5,006)	\$	175,046	\$	250,000.00	\$	(74,954)
	Professional Fees	\$	19,124.62	\$	14,166.67	\$	4,958	\$	251,118.67	\$	170,000.00	\$	81,119
	Project Expenses	\$	7,490.26	\$	23,750.00	\$	(16,260)	\$	129,039.29	\$	285,000	\$	(155,961)
<b>Total Expense</b>		<b>\$</b>	<b>279,552</b>	<b>\$</b>	<b>257,083</b>	<b>\$</b>	<b>22,468</b>	<b>\$</b>	<b>3,428,060</b>	<b>\$</b>	<b>4,730,000</b>	<b>\$</b>	<b>(1,301,940)</b>
<b>Net Ordinary Income</b>		<b>\$</b>	<b>(198,616)</b>	<b>\$</b>	<b>(67,083)</b>	<b>\$</b>	<b>(131,533)</b>	<b>\$</b>	<b>(50,248)</b>	<b>\$</b>	<b>50,000</b>	<b>\$</b>	<b>(100,248)</b>
<b>Net Income</b>		<b>\$</b>	<b>(198,616)</b>	<b>\$</b>	<b>(67,083)</b>	<b>\$</b>	<b>(131,533)</b>	<b>\$</b>	<b>(50,248)</b>	<b>\$</b>	<b>50,000</b>	<b>\$</b>	<b>(100,248)</b>