

as of 10.30.20		Combined YTD		September 20		September 20							
PRELIMINARY		Accrual basis		US-EU	Zforecast	Variance	YTD US-EU	YTD Budget/Zforecast	\$ Over Budget				
Ordinary Income/Expense													
Income													
	Conference Income/Corp Spon	\$	(5,448)	\$	-	\$	(5,448)	\$	1,027,502	\$	909,650	\$	117,852
	Membership Income/Corp Spon	\$	52,380	\$	40,000	\$	12,380	\$	337,228	\$	439,500	\$	(102,273)
	Marketing & Advertising Income	\$	300	\$	-	\$	300	\$	444	\$	-	\$	444
	Donations	\$	3,414	\$	7,000	\$	(3,586)	\$	29,800	\$	98,200	\$	(68,400)
	Local Chapter/Proj Supporter/Other	\$		\$	400	\$	(400)	\$	-	\$	3,600	\$	(3,600)
Total Income		\$	50,646	\$	47,400	\$	3,246	\$	1,394,973	\$	1,450,950	\$	(55,977)
Expense													
	Community Outreach Projects/Chapters												
	General & Admin - Operations	\$	21,670	\$	16,800	\$	4,870	\$	259,039	\$	243,775	\$	15,264
	Travel Staff/Board	\$	-	\$	-	\$	-	\$	7,983	\$	108,400	\$	(100,417)
	Conference Expenses	\$	1,965	\$	-	\$	1,965	\$	543,772	\$	420,000	\$	123,772
	Marketing & Advertising Expense	\$	4,000	\$	1,500	\$	2,500	\$	42,798	\$	58,050	\$	(15,252)
	Grant Expenses	\$	-	\$	-	\$	-	\$	-	\$	800	\$	(800)
	Fundraising and Development	\$	16,030	\$	12,500	\$	3,530	\$	113,846	\$	132,500	\$	(18,654)
	Local Chapter Expenses	\$	3,134	\$	15,000	\$	(11,866)	\$	56,335	\$	133,200	\$	(76,865)
	Professional Fees	\$	43,104	\$	10,800	\$	32,304	\$	202,649	\$	95,600	\$	107,049
	Project Expenses	\$	66,342	\$	64,500	\$	1,842	\$	484,996	\$	566,500	\$	(81,504)
Total Expense		\$	156,246	\$	121,100	\$	35,146	\$	1,711,418	\$	1,758,825	\$	(47,407)
Net Ordinary Income		\$	(105,600)	\$	(73,700)	\$	(31,900)	\$	(316,445)	\$	(307,875)	\$	(8,570)
Net Income		\$	(105,600)	\$	(73,700)	\$	(31,900)	\$	(316,445)	\$	(307,875)	\$	(8,570)