

**OWASP Foundation
FY25 Budget Summary
January - December, 2025**

	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Total	Notes
Income														
Total Conference Income	\$ 102,913	\$ 156,663	\$ 283,603	\$ 503,103	\$ 503,315	\$ 189,240	\$ 163,490	\$ 203,990	\$ 406,730	\$ 540,970	\$ 141,990	\$ 33,290	\$ 3,229,295	-204k less than '24
Total Donations	\$ 60,476	\$ 61,633	\$ 60,275	\$ 76,315	\$ 71,419	\$ 71,472	\$ 72,656	\$ 73,571	\$ 71,640	\$ 62,823	\$ 117,228	\$ 62,228	\$ 861,737	+262k more than '24, mainly due to increased project sponsorships
Total Membership Income	\$ 32,954	\$ 28,631	\$ 31,931	\$ 26,292	\$ 30,183	\$ 26,229	\$ 18,747	\$ 25,618	\$ 27,323	\$ 21,630	\$ 26,954	\$ 26,954	\$ 323,447	
Gross Profit	\$ 196,343	\$ 246,927	\$ 375,808	\$ 605,709	\$ 604,917	\$ 286,942	\$ 254,893	\$ 303,178	\$ 505,694	\$ 625,423	\$ 286,172	\$ 122,472	\$ 4,414,478	-74k less than '24
Expenses														
Total Community Outreach	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 12,833	\$ 154,000	+87k more than '24 - more swag, more developer outreach
Total Conference Expenses	\$ 163,639	\$ 12,053	\$ 153,558	\$ 238,744	\$ 228,925	\$ 369,296	\$ 17,100	\$ 72,480	\$ 322,723	\$ 217,808	\$ 526,800	\$ -	\$ 2,323,126	+322k more than '24 - mainly due to increased F&B and A/V costs
Total General & Admin - Operations	\$ 32,600	\$ 35,721	\$ 34,950	\$ 42,994	\$ 32,573	\$ 31,650	\$ 31,220	\$ 31,759	\$ 32,988	\$ 30,711	\$ 33,717	\$ 33,717	\$ 404,599	
Total Local Chapter Expenses	\$ 1,657	\$ 6,085	\$ 11,338	\$ 6,967	\$ 9,094	\$ 8,942	\$ 6,743	\$ 10,988	\$ 7,516	\$ 10,121	\$ 7,945	\$ 7,945	\$ 95,342	
Total Personnel & Payroll	\$ 90,518	\$ 90,633	\$ 90,785	\$ 90,478	\$ 90,420	\$ 89,535	\$ 89,590	\$ 89,721	\$ 89,663	\$ 131,273	\$ 94,262	\$ 94,262	\$ 1,131,140	
Total Professional Fees	\$ 5,750	\$ 8,576	\$ 5,750	\$ 14,974	\$ 16,322	\$ 17,340	\$ 23,812	\$ 7,891	\$ 15,582	\$ 8,809	\$ 10,281	\$ 10,281	\$ 145,367	
Total Project Expenses	\$ 8,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 9,850	\$ 137,850	\$ 9,850	\$ 245,200	48k USD less than '24
Total Expenses	\$ 315,848	\$ 175,752	\$ 319,064	\$ 416,839	\$ 400,017	\$ 539,447	\$ 191,149	\$ 235,522	\$ 491,156	\$ 421,406	\$ 823,687	\$ 168,887	\$ 4,498,773	881k more than '24
Net Operating Income	\$ -119,505	\$ 71,175	\$ 56,744	\$ 188,870	\$ 204,900	\$ -252,505	\$ 63,745	\$ 67,657	\$ 14,538	\$ 204,017	\$ -537,515	\$ -46,415	\$ -84,295	
Total Other Income	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	
Total Other Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Net Other Income	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	
Net Income	\$ -118,505	\$ 72,175	\$ 57,744	\$ 189,870	\$ 205,900	\$ -251,505	\$ 64,745	\$ 68,657	\$ 15,538	\$ 205,017	\$ -536,515	\$ -45,415	\$ -72,295	Includes 200k USD of investment