

# Regulatory Affairs for Hackers

What happens when you get regulated hard?

# Regulatory Affairs for Hackers

Leon Holub - OWASP Frankfurt Meetup 26.02.2025

- I'm Leon, my background is in Software Development
- Product Owner at Johner Institut GmbH
  - Regulatory Consulting for Medical Device Manufacturers
  - I work on the Regulatory Intelligence platform „Regulatory Radar“
  - We're hiring security professionals ;)

**Regulatory affairs (RA), is a profession that deals with an organization's adherence to regulatory compliance.**

[https://en.wikipedia.org/wiki/Regulatory\\_affairs](https://en.wikipedia.org/wiki/Regulatory_affairs)

**They [devices] shall be safe and effective [...] taking into account the generally acknowledged state of the art.**

# Regulatory goals for Medical Devices

- Performance

- ➔ 'performance' means the ability of a device to achieve its intended purpose as stated by the manufacturer;

- European Medical Device Regulation (MDR) Article 2 (22)*

- Safety

- ➔ Freedom from unacceptable risk

- ISO/IEC 51:1999, definition 3.1*

# Harmonized standards

I came, ISO, I conquered

- Can be used to prove regulatory compliance
- Are written by industry committees
- Are recognized (harmonized) by the European Commission and European Standards Organizations

# Core Concepts

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- Quality Management
- Risk Management
- Post-Market Surveillance
- Clinical Evaluation
- Risk based approach
  - Not all products have to undergo the same efforts

# Core Concepts - Quality Management

# Core Concepts

## Quality Management (ISO 13485)

- PDCA Cycle
  - Plan - Do - Check - Act
  - Continuous Improvement
- Quality Management System
  - „If it's not documented it does not exist“
  - Everything critical is defined in a process

# Quality Management

## Quality Management Systems in Practice (Excerpt)

- Product development
- HR & Training
- Software validation
- Corrective and preventive actions

Section	Title	Document
4.1	General QMS Requirements	<i>Quality Management Manual</i> <i>SOP Management Review</i> <i>SOP Purchasing</i> <i>SOP Software Validation</i>
4.2.1	General Documentation Requirements	<i>Quality Management Manual</i>
4.2.2	Quality Management Manual	<i>Quality Management Manual</i>
4.2.3	Medical Device File	<i>SOP Product Certification and Registration</i> <i>SOP Integrated Software Development</i>
4.2.4	Control of Documents	<i>SOP Document and Record Control</i>
4.2.5	Control of Records	<i>SOP Document and Record Control</i>
5.1	Management Obligations	<i>Quality Management Manual</i> <i>SOP Management Review</i>
5.2	Client Orientation	<i>SOP Update of Regulations and KPIs</i>
5.3	Quality Policies	<i>Quality Management Manual</i> <i>SOP Management Review</i>
5.4	QMS Planning and Quality Goals	<i>Quality Management Manual and KPIs</i> <i>SOP Management Review</i>
5.5	Responsibilities, Competencies and Communication	<i>Quality Management Manual</i>
5.6	Management Review	<i>SOP Management Review</i>
6.1	Allocation of Resources	<i>SOP Management Review and KPIs</i>
6.2	Staff Resources	<i>SOP Human Resources Administration</i>
6.3	Infrastructure	<i>SOP Software Validation</i>
6.4	Work Environment	<i>- not applicable -</i>
6.4.2	Control of Contamination	<i>- not applicable -</i>
7.1	Planning of Product	<i>SOP Integrated Software Development</i>

# Core Concepts - Risk Management

# Core Concepts

## Risk Management

- Risk
  - ➔ Combination of the probability of occurrence of harm and the severity of that harm - ISO 14971:2022 3.18

# Core Concepts

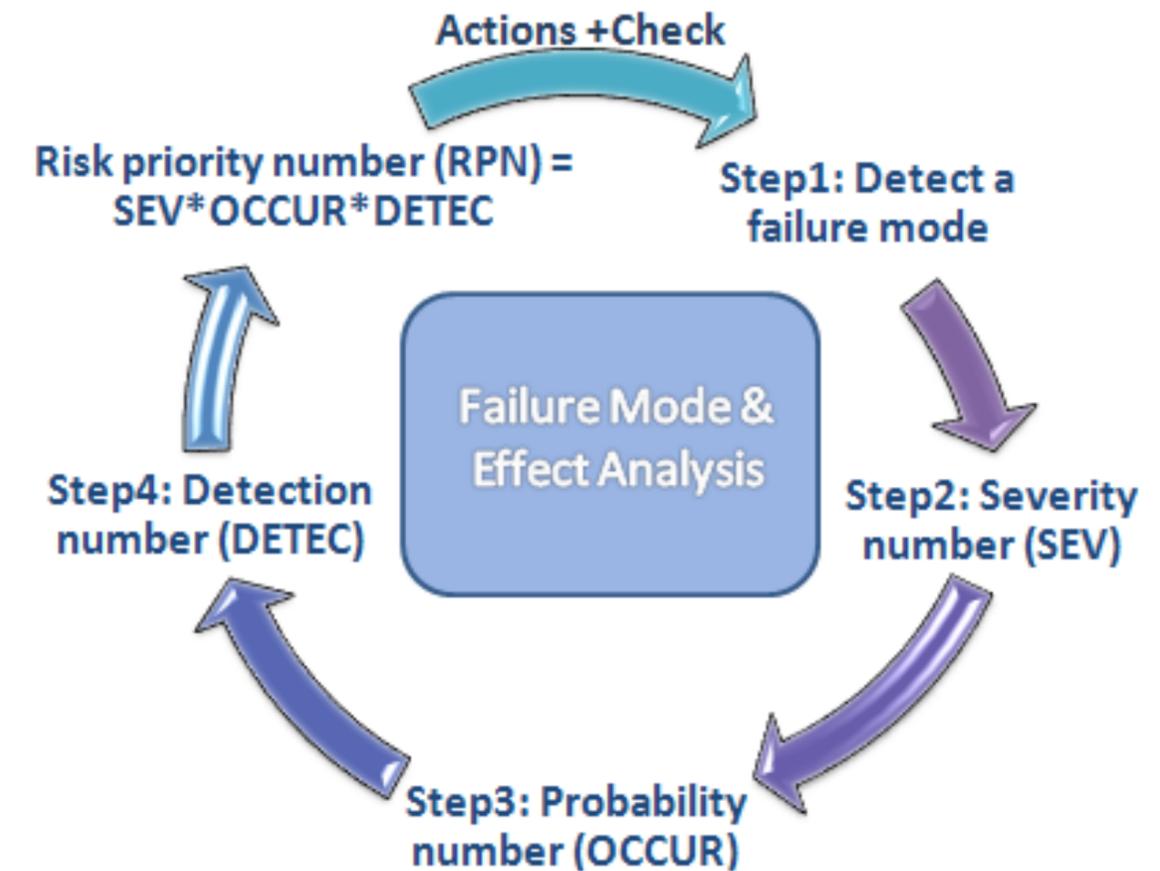
## Risk Management

- Risk Management Plan
- Hazard(/Risk) Analysis
- Risk assessment
- Risk acceptance
- Post-Market Phase
- No Standard way
  - Laws, Standards and Guidances provide multiple options

# Risk Management

## Hazard Analysis Methods - FMEA

- Systematic method to identify potential failures before they occur
- Used in both product design (Design FMEA) and processes (Process FMEA)
- Proactive tool for risk assessment and mitigation
  - You work your way from cause to effect
- Results documented in worksheet

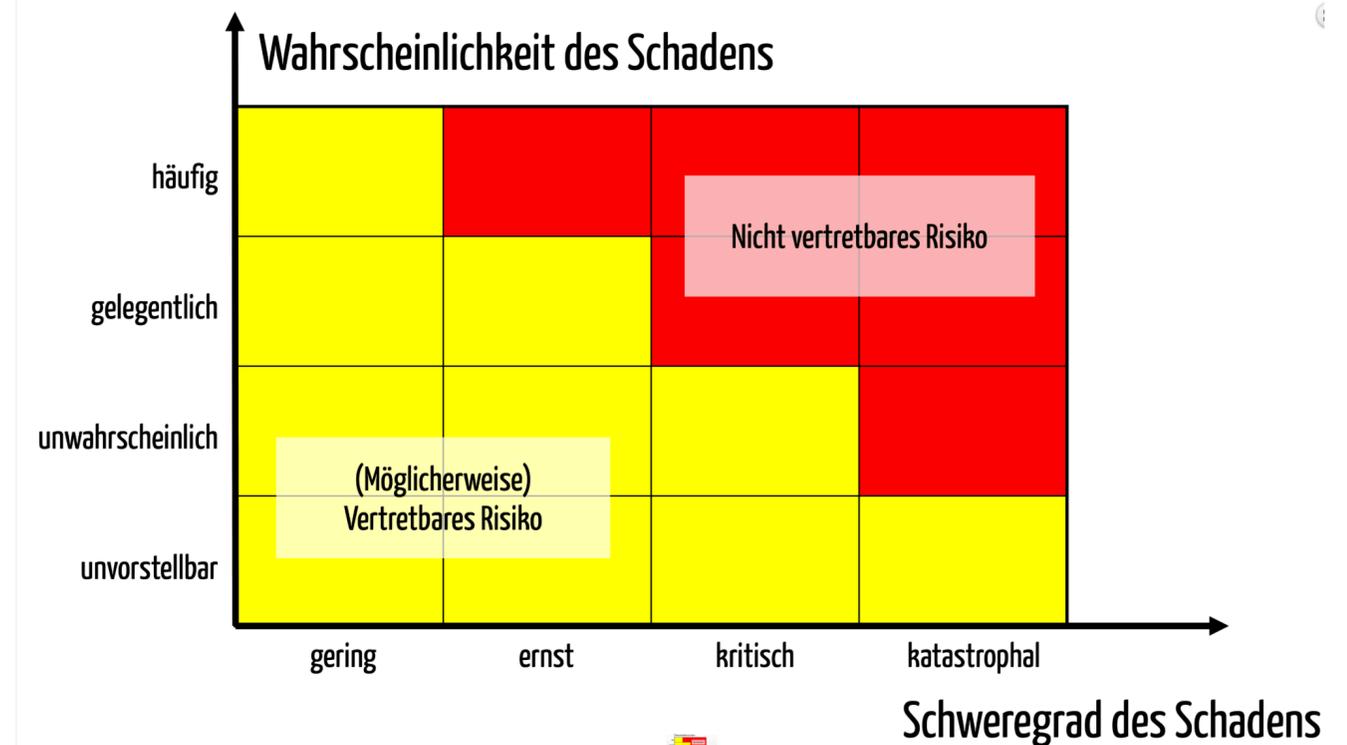


Source: <https://en.wikipedia.org/wiki/File:FMEA.png>

# Risk Management

## Risk Acceptance Matrix

- 2D grid combining severity and probability
- Shows acceptable vs. unacceptable risks
- Risk needs to be „as low as reasonable possible“



Source: <https://www.johner-institut.de/blog/iso-14971-risikomanagement/risikoakzeptanzmatrix-risikobewertungsmatrix/>

See also: <https://www.johner-institut.de/blog/iso-14971-risikomanagement/risikoakzeptanzmatrix-risikobewertungsmatrix/>

# Other Requirements

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## Product Safety - Electrical/Cyber/etc.

- Lets focus on Cybersecurity
  - SBOM
  - Security Risk Management
  - Secure Software Development Lifecycle
  - Post-Market Surveillance
    - Includes monitoring of Security Databases (NIST NVD etc.)

# Cybersecurity

## State of the art (Examples)

- Standards
  - Software Lifecycle Processes ([IEC 62304](#))
  - Vulnerability disclosure ([ISO/IEC 29147](#))
  - Secure health software ([IEC 81001-5-1](#))
- FDA or MDCG Guidances
- OWASP Documents (<https://owasp.org/>)
- NIST Cybersecurity (<https://www.nist.gov/cyberframework>)
- [and more..](#)

# Outlook

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What can it mean for us cybersecurity professionals?

- More pressure on management
- Frameworks for us to work with
  - International Standards
  - Guidance Documents
- Chances to learn
- Chances to participate in discussions
- Don't get overwhelmed, organize, structure, learn, participate

# Outlook

- Product Liability Directive
- AI-Act
- Cyber Resilience Act



# What Now?

- Feedback and planned revisions of EU Regulations
- Estonia offers EU Standards for cheap <https://www.evs.ee/en>
- Free access to important harmonized standards
  - <https://www.harmonisierte-normen-in-europa.de/>
- So far not much cybersecurity :( lots of standards for cranes?



Questions?